



**Draft #1- October 26, 2005**  
**ACAPacific – Tricubés Signing Ceremony**

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**Press Release**  
**For immediate publication**

**TRICUBES APPOINTS ACAPACIFIC AS ITS SOLE DISTRIBUTOR**  
***RM5 million distributorship agreement to meet increasing demand for world-class smart card and biometrics technologies***

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**Kuala Lumpur – October 28, 2005** – MESDAQ-listed Tricubés Berhad (Tricubés) today signed an exclusive domestic distributorship agreement with ACAPacific Technology (M) Sdn Bhd (ACAPacific) to meet increased customer demand for alternative smart card and biometric authentication technologies.

The sole distributorship agreement, worth an estimated RM5 million, will see ACAPacific market Tricubés range of biometric technology products in Malaysia. These products include the Tricubés' *Sekure* 2-in-1 scanner, its smart card reader, the *TCR 30* and *SecureXcess*, a door access and authentication device.

The agreement will enable Tricubés to leverage on ACAPacific's well-established credentials and expand its business ventures in the local smart card and biometrics industry.

"This strategic partnership will enhance the business operations for both organisations, while allowing Tricubés to leverage on ACAPacific's strong network and customer base," said Khairun Mokthar, Tricubés' Chief Executive.

"Our synergy with ACAPacific further validates the market demand for alternative and affordable biometric-enabled security in Malaysia. We are confident that the establishment of new and diverse channels will further strengthen our position in the local market," said Khairun.

Apart from forming local partnerships and strategic alliances, Khairun also highlighted that there is still a need for growth amongst value-added distributors to generate higher demand and strengthen local partner programmes in a more direct and effective manner. This partnership is one of the many avenues that Tricubes has in place to narrow this gap.

Commenting on the partnership, KY Wong, Country Director of ACAPacific said, "Tricubes' reputation for creating innovative, high quality identity authentication and security access technologies mesh perfectly with our mission to deliver efficient, responsible hardware products at highly competitive prices."

"Tricubes is a great ally whose aggressive pursuit of empowering the mobile workforce provides increasing opportunities to enterprise distributors like ourselves. With Tricubes as a partner, we are now able to offer a combination of quality and affordable hardware to suit the mobility and security needs of our customers in the commercial, government and educational sectors," added Wong.

Tricubes' distributorship deals include channel-expanding partnerships around the world with security software companies like the Australian-based Protocom Development Systems, and value-added resellers like Cameon and Seris in France.

### **About Tricubes Berhad**

Tricubes offers innovative enterprise IT solutions that enable the mobile workforce, secure access technologies and e-payment across key industries and global markets. It is currently the leading technology provider of identity authentication solutions in Malaysia. Tricubes via 70% owned TricubesNCR is a core partner in the Government Multipurpose Card (GMPC) project, the first multi-application national ID in the world. This dynamic and entrepreneurial Company has a dedicated team of design engineers and offers industry-focused solutions across the financial, enforcement, utilities, logistics and government sectors.

### **About ACAPacific Technology (*Client to confirm*)**

ACAPacific Technology is one of Malaysia's leading value-added distributors in various IT businesses, notably with its role as the sole distributorship of Autodesk (AutoCAD software) in Malaysia. ACAPacific is known for their presence in the industry as a major player in various segments of the market ranging from the industrial to SME markets. ACAPacific has also done well with other range of businesses such as enterprise security network solutions, enterprise business solutions, network storage solutions and several other complementing solutions to name a few.

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